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WHOLESALE PRICE LIST OF CACTI AND SUCCULENTS

SALES CONDITIONS: Prices include packing but not transportation costs. Quantities quoted are minimum at these prices. This list is complete as to the stock available at present and supersedes and cancels all previous lists. Cash should accompany all orders unless goods are shipped C.O.D. or unless credit has already been established. 2% discount will be allowed for cash with orders. All material is offered subject to the prior sale of stock on hand.

ALL-IN-ONE ASSORTMENT

100 unlabeled plants, 50 varieties
two of each kind .......... $5.00

This is one of our most popular assortments. Try it if you have been seeking more variety. 50 different varieties of both Cacti and Succulents in a well balanced collection.

COMBINATION ASSORTMENT

100 plants, 20 varieties, unlabeled $2.50
An assortment giving wide range of colorful plants, combining a selection of ten varieties of Cacti and ten varieties of Succulents. Ideal for planting attractive dish gardens and novelty boxes.

ECHERERIA ASSORTMENT

100 plants ...... $2.50
Echeverias are among the most colorful of all succulents and have many fanciers. This collection contains at least ten unlabeled varieties of well rooted plants from 1½" to 2½" in size.

ROOTED SUCCULENT ASSORTMENT #1

100 plants, 20 unlabeled varieties - $2.00
Includes Crassulas, Echeverias and Sedums in a colorful array.

GENERAL PRICE LIST

CACTI

NOTE: Reference numbers in parentheses refer to Illustrations in "Cacti For The Amateur."

ASTROPHYTUM myriostigma - 1" seedlings .................. 10 plants 100 plants $1.00 $9.00
"Bishop's Cap" Beautiful silvery-gray, usually five ribbed, spineless. (Pl. 62)
BISHOP'S CAP - See Astrophytum myriostigma
CERUS hybrid - 2" to 2½" .................................... 35 3.00

Probably one of the most popular plants for dish gardens. Erect dark green, truly cactoid in appearance.
ECHINOPSIS hybrid - 1" seedlings
Attractive, dark green, globular plants.

HARRISIA eriophora - 2"
Sturdy columnar type. Very good for dish gardens.

H. martini - 2" seedlings
Very good for tails in novelty pots.

LEMAIREOCERUS dumortieri - 1"
Globular seedlings with glassy light green plant body ribs widely spaced, edged with soft light colored spines.

MAMILLARIA bocasana - 1½" seedlings
Entire plant covered with fine silky white hair, a very popular plant.

M. compressa - 1" seedlings
Stiff, flattened, white spines. (Fig. Pg. 113)

M. fragilis - 1"
"Thimble Cactus." Miniature plant covered with chalky white, harmless spines.

M. nigra - 1" seedlings
Olive green plant body, dark spines on prominent tubercles. Grows easily, mature plants flower freely.

M. pringlesii - 1" seedlings
Very popular neat plant with recurved golden spines.

MONVILLEA diffusa - 2" seedlings
One of the best plants for "Tails" in novelty animal pots. Dark green with light soft spines.

MYRTILLOCACTUS geometrizans - 2½" seedlings
Beautiful, light blue, columnar type, usually five ribbed; a clean, colorful plant.

NIGHT BLOOMING CERUS - See Nyctocereus serpentinus

NYCTOCEREUS serpentinus - 3" rooted cuttings
Well known type of "Night Blooming Cereus."
Recommended for dish gardens. (Fig. 115)

OPUNTIA gloemrata - 1" rooted cuttings
"Paper Spined Opuntia." Rare and striking; the spines look like thin pieces of paper; joints globular. (Pl. 18)

O. sochrunsi - rooted cuttings
Small, light green pads with long bright yellow spines.

O. (Peprocaactus) species - 1" rooted cuttings
Single marble-like joints, heavily spined.

O. teres - 1½" rooted cuttings
South American Opuntia. Cylindrical; light green; very short spines. Shiny, bright green leaves all during growing season.

O. verschaffeltii - 1½" rooted cuttings
Smooth, round joints about the diameter of a pencil, bearing cylindrical leaves near the top of the stems.

THIMBLE CACTUS - See Mammillaria fragilis
NOTE: Reference numbers in parentheses refer to illustrations in "Succulents For The Amateur."

**Aeonium decorum** - 2" rooted cuttings ........................................
Bright red-edged leaves in rosette form.
(Fig. 207) .......................................................... 0.30 2.50

**A. haworthii** - 2" rooted cuttings ..........................................
Large rosette type with red edged leaves.
(Fig. 206) .......................................................... 0.30 2.50

**A. tomentosae** - rooted cuttings
Small rosettes of gray-green leaves with small brown spots on the underside.

**African Living Rock** - See *Plociosilos Nelsonii*

**A. horrida** - 1½" to 2" ...........................................
Small species. Dark green with light stripe in the center of each leaf.

**A. stricta** - 2" seedlings ..............................................
Unique plant. Very slender, stiff leaves.

**A. africana** - 2" seedlings ...........................................
Beautiful tree like plant with yellow teeth on the margin of light green leaves.

**A. africana** - 2" plants .............................................

**A. stricta** - 2" seedlings ...........................................
Unique plant. Very slender, stiff leaves.

**A. africana** - 2" seedlings ...........................................
Beautiful tree like plant with yellow teeth on the margin of light green leaves.

**Crassula arborescens** - 3" rooted cuttings ................................
Round, thick shiny green leaves edged with red. (Fig. 151)

**C. lycopodioides** - 2½" branched plants ...............................
(Fig. 140) .......................................................... 0.30 2.50

**C. perforata** - 2" rooted cuttings ....................................
The thick leaves clasp the slender stems like the beads of a rosary. (Fig. 5)
"Rosary Plant."

**C. orbiculata** - 2" plants .............................................
Flat rosettes of bright green leaves.

**C. tetragona** - 3" rooted cuttings ....................................
C. tetragona - 5" to 7" - well branched field grown plants ......
Grows into symmetrical, miniature branched tree with conical green leaves in four-cornered arrangement.

**Echeveria hybrid pully-oliver** - 2" rooted cuttings ..........
Long, tapered, felted, flexible leaves tipped with red.

**E. hybrid act-oliver** - 2" rooted cuttings .........................
Very attractive plant. Similar to *E. setosa* except the leaves are longer, thinner and tipped with red.

**E. leucotricha** - 2½" rooted cuttings ..........................
Similar to *E. pulvinata* but leaves broader and more silvery with no red on the tips.
(Fig. 144) .......................................................... 0.60 ----

**E. perbolla hybrid** - 2" rooted cuttings .........................
Grows exceptionally well. Very firm light green leaves.
<table>
<thead>
<tr>
<th>Plant Name</th>
<th>Description</th>
<th>Price per Plant</th>
<th>Quantity (100)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ECHVERIA pulvinata</strong></td>
<td>2½&quot; rooted cuttings, thick, oblong, flattened, velvety, dark green leaves edging bright red</td>
<td>$0.50</td>
<td>$5.00</td>
</tr>
<tr>
<td><strong>EUPHORBIA hermientina</strong></td>
<td>3&quot; to 4&quot; rooted cuttings, three-angled, columnar plant with marbled surface and ornamented with small rows of leaves on the angles</td>
<td>$0.60</td>
<td>$5.00</td>
</tr>
<tr>
<td><strong>E. splendens var. bajeri</strong></td>
<td>1¾&quot; to 6&quot; rooted cuttings, &quot;Crown of Thorns,&quot; thorny stems bearing rich green leaves and bright red flowers</td>
<td>$0.90</td>
<td>$7.50</td>
</tr>
<tr>
<td><strong>E. sub-mammillaris</strong></td>
<td>1½&quot; rooted cuttings, &quot;Crown of Thorns,&quot; thorny stems bearing rich green leaves and bright red flowers</td>
<td>$0.35</td>
<td>$3.00</td>
</tr>
<tr>
<td><strong>FAUCARIA tuberculosa</strong></td>
<td>1½&quot; seedlings, wide, brown leaves, thickly covered with large tubercles, white dot in center, white teeth on ridges</td>
<td>$0.30</td>
<td>$2.50</td>
</tr>
<tr>
<td><strong>GASTERA hybrid</strong></td>
<td>2&quot; seedlings, dark, shiny green, flat leaves</td>
<td>$0.50</td>
<td>$5.00</td>
</tr>
<tr>
<td><strong>GASTROLLA beguinii</strong></td>
<td>1½&quot; seedlings, many white dots on both sides of dark green, tapered leaves which form an attractive rosette</td>
<td>$0.75</td>
<td>$6.00</td>
</tr>
<tr>
<td><strong>KALANCHOE pilosa</strong></td>
<td>1½&quot; to 2&quot; plants, &quot;Plush Plant,&quot; attractive white, thickly felted leaves, scalloped tips marked with distinct brown spots</td>
<td>$0.75</td>
<td>$6.00</td>
</tr>
<tr>
<td><strong>KLEINIA articulata</strong></td>
<td>3&quot; to 4&quot; rooted cuttings, imitates pieces of granite, always excites curiosity</td>
<td>$0.35</td>
<td>$3.00</td>
</tr>
<tr>
<td><strong>PLEIOSILLO bolusii</strong></td>
<td>1&quot; to 1½&quot; rooted cuttings, &quot;African Living Rock,&quot; leaves nearly round, reddish brown in color</td>
<td>$0.60</td>
<td>$5.00</td>
</tr>
<tr>
<td><strong>P. nclii</strong></td>
<td>1½&quot; seedlings, similar to P. bolusii, but the thick leaves are flat on top, triangular below</td>
<td>$0.60</td>
<td>$5.00</td>
</tr>
<tr>
<td><strong>PLUSH PLANT</strong></td>
<td>See Kalanchoe pilosa</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>P. tuberculosa</strong></td>
<td>5&quot; to 7&quot; well branched, field grown, small, shiny leaves on reddish stems</td>
<td>$0.60</td>
<td>$5.00</td>
</tr>
<tr>
<td><strong>ROSARY PLANT</strong></td>
<td>See Crassula perforata</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>SLUFH adelphi</strong></td>
<td>Rooted cuttings, colorful, waxy, yellow, thick, oblong leaves</td>
<td>$0.30</td>
<td>$2.50</td>
</tr>
<tr>
<td><strong>S. altissimum var. latifolium</strong></td>
<td>Rooted cuttings, similar to S. altissimum but grows slower, is about twice the size and leaves are more compact</td>
<td>$0.20</td>
<td>$1.50</td>
</tr>
<tr>
<td><strong>S. amoenaecinum</strong></td>
<td>Rooted cuttings, bright yellow green, waxy</td>
<td>$0.20</td>
<td>$1.50</td>
</tr>
<tr>
<td>Plant Name</td>
<td>Rooted Cuttings</td>
<td>10 plants</td>
<td>100 plants</td>
</tr>
<tr>
<td>------------</td>
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</tr>
<tr>
<td>S. guatemalense - rooted cuttings</td>
<td>Stems densely covered with berry-like leaves, shiny green tinged red. (Fig. 195-A)</td>
<td>$0.20</td>
<td>$1.50</td>
</tr>
<tr>
<td>S. oxacanum - rooted cuttings</td>
<td>Dwarf plant, branches freely, leaves gray-green, rounded.</td>
<td>$0.30</td>
<td>$2.50</td>
</tr>
<tr>
<td>S. pachyphyllum - rooted cuttings</td>
<td>Similar to S. guatemalense but leaves cylindrical, light gray tipped pink to red. (Fig. 195)</td>
<td>$0.20</td>
<td>$1.50</td>
</tr>
<tr>
<td>S. winkleri - branched rooted cuttings</td>
<td>Small, light green rosette. (Fig. 195)</td>
<td>$0.30</td>
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<td>S. calcareum - 1\2&quot; rooted cuttings</td>
<td>Elegant, small, rosette plant with numerous short, broad, gray leaves sharply tipped with dull crimson. (Fig. 213)</td>
<td>$0.30</td>
<td>$2.50</td>
</tr>
<tr>
<td>STOMATIUM fuller - 1&quot; to 1\2&quot;</td>
<td>Round pebble-like, pale green leaves in close rosette. Something different. (Fig. 105)</td>
<td>$0.30</td>
<td>$2.50</td>
</tr>
</tbody>
</table>

BOOKS EVERY DEALER SHOULD HAVE

- CACTI FOR THE AMATEUR - Paper $1.00, Board $1.50 - retail
- SUCCULENTS FOR THE AMATEUR - Paper $1.50, Cloth $2.00 - retail
- CACTI AND SUCCULENTS AND HOW TO GROW THEM - 25¢ each

These books are profusely illustrated with photographic reproductions, also color plates, showing a large number of the plants we list. These illustrations will assist you in selecting stock and in interesting your customers. Copies for resale can be obtained at liberal dealers' discount from the publisher,

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